

SKANOL

Professional logistics and distribution
solutions for hazardous goods



We have a large number of our own road tankers and employ more than 250 employees in Denmark, Sweden and Norway

One of the largest in the Nordic countries

SKANOL is a Nordic-owned logistics company. We are one of the leading providers of road tanker transportation and logistics solutions for hazardous goods in the Nordic countries. We deliver everything from oil and petrol to lubricating oils as well as technical products and chemicals.

SKANOL was founded in 2001, and despite the company's short history we have become a full-service logistics partner focusing on the entire value chain. Based on our customers' needs, we develop the know-how, processes and IT that contribute to optimal control of the supply chain through customised solutions.

With headquarters in Aarhus and branches in Oslo and Gothenburg, we cover most of Scandinavia. We have a large number of our own road tankers and employ more than 250 employees in Denmark, Sweden and Norway.

We create value for our customers

SKANOL has invested heavily in optimising tank equipment and new technologies over recent years. We currently manage many assignments which used to take up a lot of our customers' resources, e.g. planning and electronic monitoring of tanks.

Technology cannot do it alone; at SKANOL we only hire the best employees who focus on our customers and think for themselves when faced with a challenge.

The combination of optimised technology and the best employees results in solutions that generate high value for our customers.



A man with grey hair and glasses, wearing a bright yellow-green high-visibility vest over a dark blue shirt and blue gloves, is working on the fuel system of a truck. He is holding a metal hose or nozzle. The background shows a blurred road and other vehicles, suggesting a busy transport environment.

A comprehensive recruitment process ensures that only the best drivers make it through successfully

Our most important resource

At SKANOL we consider our employees to be our most important resource. That is why we strive to be among the most attractive workplaces in our sector. We want there to be continuous, close dialogue between managers and employees to ensure that the needs of both the company and our employees are met. We believe that we should and are able to continually develop our workplace together with our employees. We expect a lot, but also offer continuous training, skills development and job rotation, giving each employee the absolute best conditions in which to perform their job and become involved in the development of the company.

Our mission and vision

Mission:

SKANOL develops and provides safe and efficient transport and logistics solutions for the transportation of hazardous goods on road tankers in the Nordic countries.

Vision:

SKANOL wants to be the biggest provider in its field. We want to be recognised by the market as the best and most experienced provider in the Nordic region.

The best drivers in the Nordic countries

We would dare to say that our drivers are some of the very best and most motivated road tanker drivers in the Nordic countries. We have a comprehensive recruitment process, which ensures that only the best make it through successfully. Through careful selection, tests, training, continuous evaluation and practice we ensure that their skills are maintained and developed. This is essential when handling hazardous goods.

Strong values

We have a strong set of values that were defined by employees and management working together. We defend these strongly – and ensure they are deeply embedded in our employees:

1. We look after ourselves, our customers and the environment
2. We know that we are here for our customers
3. We do things right the first time
4. We want to develop – and we recognise that we can become even better
5. We communicate positively and respect each other's efforts
6. We keep our promises
7. We spend money wisely

A wide range of customers

At SKANOL we offer services within several different segments:

Fuel for service stations

Using optimum transport equipment and well-trained drivers we transport both partial and full loads to petrol and diesel stations throughout the Nordic countries.

The key words for our logistics solutions are quality, flexibility and punctuality, while also placing a strong focus on transport economy and efficiency.

SKANOL has extensive knowledge of various remote measuring and ullage systems, including technical standards required etc.

Lubricating oil for industry, shipping and workshops

Every day, SKANOL's drivers deliver many different types of lubricating oils to industrial customers in very different segments, such as vehicle repair shops, industrial companies and ships.

This is where it is essential for our drivers to know the products, each individual customers' facilities, tank installation and requirements. Our drivers are consequently specially trained to handle these special assignments independently and with a high level of quality.

Bunkering of ships

Ships call into port 24 hours a day, which requires a great deal of flexibility and a high level of delivery reliability in connection with bunkering. SKANOL provides nationwide capacity in the form of equipment, fittings and the employees needed to complete deliveries, sometimes under difficult conditions – without compromising on quality, safety or the environment.

Our employees are also specially trained to handle the comprehensive documentation requirements in connection with e.g. bunkering of foreign-going vessels.

Aviation fuel for airports and airfields

SKANOL supplies Scandinavian airports with jet fuel from refineries and tank stores 24 hours a day. This is done using custom-built and weight-optimised tankers adapted to local conditions.

Oil distribution to agricultural, industrial, business and private customers

SKANOL's drivers make hundreds of oil deliveries to private customers, agricultural enterprises and businesses all over the Nordic countries on behalf of our own customers every day, all year round. This requires strong planning, flexibility and understanding of each customers' needs.

The assignments have to be prioritised correctly, and capacity must be available for urgent orders and any other sudden needs that may arise. The customers' tanks must never be empty. SKANOL has many years of experience in planning this type of distribution, which involves high complexity and the possibility of large seasonal fluctuations as well as the need for rapid capacity adjustments

Our drivers also understand the need to take the conditions of each and every customer site into account in order to achieve our goal: to fill the tank without the customer noticing that we have paid them a visit. This requires our drivers to have an intimate knowledge of not only tank installations and equipment but also products and preventive environmental and safety measures.

Efficient IT integration allows us to ensure a 100% paperless order flow from the customer to delivery and reporting of delivery data from the vehicle as soon as delivery is complete. Our systems can handle and document advanced processes such as additives and flushing.

Transport of chemicals and technical products to industry

Handling and transportation of hazardous goods require in-depth knowledge and care. SKANOL's drivers are selected and trained to work with hazardous goods, and SKANOL's corporate culture is characterised by a high focus on preventive safety.

The organisation has extensive knowledge of both relevant legislation and the structure and safe use of fit-for-purpose transport equipment for each assignment.





Our multi-share distribution solution means that we can load and deliver products for multiple customers on the same vehicle

Controlling tank supply – Vendor Managed Inventory

Working with SKANOL ensures that your tank is always full. We monitor stock levels, allowing our customers to spend less time on administration, thus freeing up resources. We employ the latest technology within Vendor Managed Inventory – which ensures that we can always monitor stock levels in the customers' tank.

SKANOL can also handle all types of order flows at fixed or variable intervals, such as date ranges, hourly settings, etc.

Efficient information technology

SKANOL has the best IT solutions in the market for handling logistics within road tanker transportation of hazardous goods.

We offer efficient and customised interfaces. This means a 100% paperless flow from the customer's ERP system to the advanced metering systems in our road tankers, which report accurate delivery data to the customer in real-time. This applies regardless of whether this relates to smaller bulk deliveries or full loads. The systems ensure accurate and efficient management of data and the option to automatically reconcile volumes.

Multi-share distribution – focus on efficiency, flexibility and the environment

Our multi-share distribution solutions means that we can load and deliver products for multiple customers on the same vehicle. This makes sense as it allows optimal use of the equipment.

The high number of kilometres this saves is good for the environment and increases flexibility through more regular deliveries to remote and sparsely populated areas – while the increase in efficiency keeps costs down.

It's a system based on common sense!



Contact SKANOL

We believe we have a lot to offer. If you want to learn more, please do not hesitate to contact us.

Focus on safety, quality, the environment and working environment

SKANOL is certified according to several internationally recognised standards:

- > **ISO 9001 Quality Management Systems**
- > **ISO 14001 Environmental Management Systems**
- > **ISO 18001 Occupational Health and Safety Management**
- > **SQAS**

In our work handling hazardous goods, we are also very aware that we bear a very special responsibility, both in relation to our employees and the surrounding community whenever our tankers are out on the roads. Quality, the environment and working environment are not just a question of certifications to us.

We work systematically with these issues through e.g.:

- > 100% monitoring of compliance with rules on driving and rest periods
- > Systematic, web-based reporting of all damage/injuries and near misses
- > Mandatory physical check-ups for all employees
- > The use of modern technology in the form of eco-driving, alcolocks, distance radar, etc.
- > Speed restrictors set to 80 km/h
- > Regular safety walks
- > GPS tracking and electronic monitoring of driving style (eco-driving)
- > Comprehensive fleet management programme for equipment maintenance and inspections
- > Systematic continuous training of drivers
- > The most weight-optimised road tankers in the market allow an increased payload, reducing the environmental impact via fewer kilometres driven



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